

IN BRIEF



NTPC's Bangladesh venture secures \$1.6 bn.
NEW DELHI
State-owned power giant NTPC's joint venture BIFPCL has tied up funds to the tune of \$1.6 billion to set up the 1,320MW Maitree Super Thermal Power Project in Bangladesh. BIFPCL is a 50:50 joint venture company between NTPC and the Bangladesh Power Development Board (BPDB) for setting up this coal-fired thermal power plant. An agreement has been signed with the Indian Exim Bank to lend up to \$1.6 billion for financing this project. PTI

BHEL bags Railways order for solar plant
NEW DELHI
State-owned power equipment major BHEL on Tuesday said it had bagged an order from Indian Railways for installing rooftop solar photo voltaic systems at Diesel Locomotive Modernisation Works (DMW) in Patiala. The contract agreement for design, supply, installation, testing operations and maintenance for 5 years, was signed between BHEL and Indian Railways Organisation for Alternate Fuels (IROAF). PTI

IBA seeks forensic auditors to curb frauds
NEW DELHI
Worried over rising cases of fraud in the banking sector, Indian Banks' Association is looking for reputed CA firms to undertake forensic audit of banks to recover money and curb such practices. Short-listed chartered accountant firms will have to book debt analysis, credit appraisal, documentary analysis in foreign trade and foreign trade finance mechanism. "The last date for receipt of applications is April 25," the IBA said. PTI

Mahindra plans E-SUVs with SsangYong

Korean unit aims to have a 'competent' electric vehicle by 2020, targets \$5.24 billion revenue by 2019

REUTERS
MUMBAI

Indian automaker Mahindra & Mahindra Ltd. and its Korean unit SsangYong Motor Co. plan to jointly develop a platform to manufacture electric sport-utility vehicles (SUVs) by 2020, the companies said on Tuesday. "We are now very diligently cooperating with Mahindra to develop the new generation of electric vehicles," Choi Johng-sik, chief executive, SsangYong, told reporters in Mumbai.

Finalising a product
Mr. Choi said the companies are currently finalising the product and expect to have a "competent" vehicle by 2020. This initiative by Mahindra and Ssangyong



Green drive: The initiative comes as automakers across the globe are focussing on reducing emissions. *AFP
comes at a time when automakers across the globe are focussing on reducing emissions by adopting cleaner fuel technologies. Mahindra manufactures

Shareholders approve Grasim, ABNL merger

Listing of financial arm also okayed

SPECIAL CORRESPONDENT
MUMBAI

The shareholders of Grasim Industries Limited, Aditya Birla Nuvo Limited (ABNL) and Aditya Birla Financial Services Limited (ABFSL) have approved the merger of ABNL with Grasim followed by the demerger and listing of the financial services business. The move is in line with the National Company Law Tribunal order and the SEBI requirements and the merged entity will now span from manufacturing to services businesses with leadership positions in cement, financial services and textiles. "It augurs well that the public shareholders of both Grasim and ABNL have approved the merger by much more than the requisite majority," Kumar Mangalam Birla, chairman, Aditya Birla Group said. "The mer-



ger will create one of India's largest companies. It will undeniably lead to shareholders' value by bringing together the strong balance sheet of Grasim and the high growth potential of ABNL's businesses." The merged entity, Grasim, will have proforma consolidated turnover of ₹59,766 crore, EBITDA of ₹11,961 crore and a net profit of ₹4,245 crore for the year ended March 31, 2016, said a company statement.

Cisco wants to make India a global hub for exports

Networking firm in talks to get suppliers to set up base here

YUTHIKA BHARGAVA
NEW DELHI

Networking major Cisco, which recently started manufacturing its products locally, plans to make India a global hub for exports. The company also said that it expected to complete 50 digitisation projects across the country – part of the \$100 million investment announced last year, by December 2017. "Our roadmap is very clear," Dinesh Malkani, president, Cisco India and SAARC said at the Cisco India Summit 2017. "Our first intention was to start with 5 or 6 products that we wanted to make in India for the domestic market such as access points, routers etc. The second stage is to make that centre (Pune) a global export hub. That is the next stage we are working on right now," he said.



Cisco had, in March, unveiled its first Made in India product. He added that the U.S.-based firm's supply head was also in India recently and the company was also in discussions with the government on "how to scale that (the centre)". "We are also encouraging our ecosystem providers to set up shop here," he said. "We held a conference in Bangalore last year where

we had invited 80-90 of our global suppliers and showed them what can be done here... I hope that over time this will be our global supply chain centre," he added. On investments, he said, "As part of our country digitisation acceleration investment of \$100 million, 50 of our digitisation projects across India will be completed by the year-end." These 50 projects include T-hub in Telangana, Petri village in Rajasthan, a wi-fi project in Rajasthan and iCreate in Gujarat. He added that in the next phase of the digitisation initiatives, the company was collaborating with State governments for projects, including the addition of six new innovation labs and six centres of excellence. (The writer was at Gurugram at the invitation of Cisco)

Shoppers Stop sees 'digital influence' spurring 20% sales

'Shop online and collect from a store'



Key effect: 'Digital influence' is the role the medium has in influencing purchases, both online and offline.
SPECIAL CORRESPONDENT
NEW DELHI
Lifestyle retail major Shoppers Stop expects to make 20% of its revenue by 2020 through consumer purchases made as a result of 'digital influence.' "Physical stores are called offline, but there is nothing offline today... We say digital influence as a customer may shop online but collect the product at the store," Shoppers Stop CIO Anil Shankar said at the Cisco India Summit 2017 here. "So, there is a digital influence. By 2020, we expect that 20% of our revenues will have a digital influence from the current levels of about 1%." Digital influence refers to the role that the digital medium plays in influencing purchases, irrespective of whether the purchase is made online or offline. Mr. Shankar explained that a buyer may buy a voucher online and come to the store to make the purchase and this too was an example of digital influence. **Omni-channel model** The listed firm is also likely to complete implementation of its omni-channel model i.e. retailing both online and offline in the next 2-3 quarters. With 80 outlets across the country, Shoppers Stop has earmarked about ₹60 crore for the process that includes digitisation of its stores and adding capabilities like "contactless payment" and a more personalised shopping experience. "We started the omni-channel journey in 2015 and we have already started piloting a lot of features such as enabling users to make contactless payment using audio technology," he said. The firm has partnered with ToneTag for the technology wherein audio signals or 'tone tags' are used for making payments. As part of the transformation, Shoppers Stop has partnered with networking major Cisco to implement the latter's wireless solution across stores. This will enable Shoppers Stop to also offer Wi-Fi at its stores. "We are excited to collaborate with Shoppers Stop as they digitally transform their business, deliver hyper-relevant customer experiences and enhance workforce efficiency to emerge as the retailers of the future," Cisco India and SAARC President Dinesh Malkani said. With these solutions, Shoppers Stop will get a single-view dashboard of connected customers, insights into customer behaviour analytics, traffic flow and analytics as well as location-based services for effective in-store marketing and in-store tracking.

KOCHI METRO RAIL LTD.
(A joint venture company of Govt. of India & Govt. of Kerala)
Revenue Towers, 8th Floor, Park Avenue, Kochi 11, Kerala

TENDER NOTICE

Tender No.: KMRL/O&M/FFE/2017/01
KMRL invites proposal from reputed manufacturers/suppliers for supply of Cubicles, Workstation and Furniture for Depot and Metro Stations. Bid documents can be downloaded from www.kochimetro.org/tenders
Last date and time of receipt of sealed bids: 10.05.2017, 15.00 hrs

IndianOil

CIN - L 23201 MH 1959 GOI 011388
Refineries HQ - New Delhi
Notice Inviting E-Tenders (Domestic Competitive Bidding)

NIT No.: RHQCC16153
E-Tender ID: 2017_REFHQ_52207
Name of Work: Consultancy Services for Overall Project Management, Residual and Detailed Engineering, Procurement & Expediting Services, Tendering & Award, Construction Management & Supervision and Assistance in Start-Up, Commissioning & Performance Test Runs (EPCM Services) for Installation of "INDJET" Unit (ATF Hydrotreating Process Developed by IndianOil R&D) at Barauni Refinery.
Download Period: From 12.04.2017, 10:00 Hrs. to 09.05.2017, 15:00 Hrs. (IST)
Bid Submission: 09.05.2017 Upto 15:00 Hrs. (IST)
Contact Person: A K Saxena, Chief Manager (Contracts), Tel: +91-11-71725323/71725582, E-mail: saxenaak@indianoil.in

NIT No.: RHQCC16154
E-Tender ID: 2017_REFHQ_52364_1
Name of Work: Catering Services at Transit Camps / Medical Transit.
Download Period: 15.04.2017 to 08.05.2017 Upto 15:00 Hrs.
Bid submission: 08.05.2017 Upto 15:00 Hrs.
Contact Person: R.K. Verma, Chief Manager (Contracts), Tel: 011-71725370, 71725851, E-mail: vermark@indianoil.in

NIT No.: RHQCC16156
Name of Work: Interior, Electrical, HVAC, Fire Fighting and allied works for IT Building cum Data Centre and Hostel building at IIPM Complex, Gurgaon.
Download Period: 15.04.2017 to 13.05.2017 Upto 15:00 Hrs.
Bid Submission: 13.05.2017 Upto 15:00 Hrs.
Contact Person: Gautam Deshmukh, Tel: 011-71725435, 71725093, Email:- g_deshmukh@indianoil.in, kumarjayant@indianoil.in

Visit <https://iocl.tenders.gov.in> to download the tender documents. Addendums/Corrigenda, if any, shall be hosted on this website only.
Job opportunities in IndianOil, only through Press Advt. Log on to www.iocl.com for details.

भारत सरकार / GOVERNMENT OF INDIA, अंतरिक्ष विभाग / DEPARTMENT OF SPACE
द्रव नोदन प्रणाली केंद्र / LIQUID PROPELLSION SYSTEMS CENTRE
वलियमला (पी.ओ.)/VALIAMALA.P.O.,
तिरुवनंतपुरम / THIRUVANANTHAPURAM - 695 547

अभिव्यक्ति की अभिव्यक्ति (ईओआई) / EXPRESSION OF INTEREST (EOI)
विज्ञा. सं. एलपीएससीपीडी/विज्ञापन /45/2017 दि. 11.04.2017/ADVT.NO-LPSC/PT/ADVT/45/2017 Dt. 11.04.2017

भारत के राष्ट्रपति के लिए तथा उनकी ओर से, चरि, प्रधान, क्रय व भंडार, द्रव नोदन प्रणाली केंद्र (एलपीएससी), तिरुवनंतपुरम एतद्वारा निम्नलिखित अभिव्यक्ति की अभिव्यक्ति (ईओआई) आमंत्रित करते हैं: / For and on behalf of the President of India, the Sr.Head Purchase & Stores, Liquid Propulsion Systems Centre (LPSC), Thiruvananthapuram hereby calls for the following Expression of Interests (EOI)
1. EOI No.TE25 2016 029371 - Assembly, testing and delivery of Fluid Control Components & Modules Using LPSC, Valiamala facilities.
2. EOI No.TE25 2017 029474 - Operation and Maintenance of Assembly Facilities & Test Facilities of Control Systems & Components (CSC) Entity.
3. EOI No.TL52 2017 029476 - Assisting in document preparation, procurement and characterization of standard parts.
उपरोक्त बताए गए अनुसार, ईओआई के विवरण इसरो वेबसाइट www.isro.gov.in / एलपीएससी वेबसाइट www.lpsc.gov.in पर उपलब्ध है। / Details of EOI as mentioned above are available at ISRO website www.isro.gov.in / LPSC website www.lpsc.gov.in
इच्छुक विक्रेता अपने अभिव्यक्ति की अभिव्यक्ति 02.05.2017 को 16.30 घंटे या उससे पहले प्रस्तुत करें। / Interested vendors may submit their EOI on or before 02.05.2017 at 16.30 hrs.
हस्ताक्षरित / Sd/-
10.04.2017
चरि, प्रधान, क्रय व भंडार / Sr. Head, Purchase & Stores

Odisha State Medical Corporation Limited (OSMC)
In front of Ram Mandir, Convent Square, Unit - III, Bhubaneswar -751 001
Tel. : (0674) 2380660 / 2380608
Website: www.osmcl.nic.in, Email: proc.osmcl.od@nic.in
Date: 11.04.2017

NOTICE INVITING E-TENDER FOR SUPPLY OF EIFS ON RATE CONTRACT

Online Bids through e-Tender portal (<https://tendersodisha.gov.in>) are invited from eligible bidders for supply, installation & commissioning of Equipments as per the particulars mentioned below :

Sl.	Bid Reference No.	Item Name	Bid Document Cost inclusive of VAT (Rs.)
1.	OSMCL/2016-17/EQP-RC/17	Supply of Rate Contract for EIFs	5,250/-

Sl. No.	Particulars	Date and time
1.	Date & time of release of bid	12.04.2017, 3 PM
2.	Date & time of Pre-bid meeting	24.04.2017, 11 AM and 25.04.2017, 11 AM Venue : Conference Hall, Odisha State Medical Corporation Ltd., Convent Square, Unit-III, Bhubaneswar
3.	Date & time of Online bid submission	Start Date & Time 08.05.2017, 3 PM End Date & Time 27.05.2017, 5 PM
4.	Date & Time of Online Technical bid opening	05.06.2017, 11 AM
5.	Date of demonstration of Equipment (if required by the Tender Inviting Authority for some equipments)	To be informed to those bidders whose bids are found to be technically responsive based on documents furnished in technical bid.
6.	Date of opening of Price Bid	To be informed to the qualified bidders

The bid document with all information relating to the bidding process including cost of bid document, EMDs, Prequalification criteria and Terms & conditions are available in the websites: www.osmcl.nic.in and <https://tendersodisha.gov.in>. The Authority reserves the right to accept / reject any part thereof or all the bids without assigning any reason thereof.

Sd/-
Managing Director
OSMC Ltd., Odisha

DEPARTMENT OF HORTICULTURE
Project Co-Ordinator, Project Monitoring Cell,
KWDP-II (Sujala-III), Lalbagh Training Center, Bengaluru-560004,
Ph: 080-26570359, e-mail: pmsujala3@gmail.com.

No.: DOH/PMC/KWDP-II/GIS/ADH-3/05/2016-17. Date : 10-04-2017

Procuring of GIS Software including extensions with accessories under Sujala-III - World Bank assisted project

Department of Horticulture proposes to procure GIS Software including extensions with accessories under KWDP-II, Sujala-III - World Bank assisted Project, through Karnataka e-procurement portal <https://eproc.karnataka.gov.in>. The bid documents and the detailed information for Bids have been uploaded in the e-procurement portal. Interested Manufacturers / Developers of their authorized agents / dealers may please go through the details in the e-procurement portal and offer their bid. The date of commencement for bidding is 12-04-2017 and the Last Date for Submission of bids through e-procurement portal is 12/05/2017.

Sd/-
Project Coordinator
Project Monitoring Cell,
KWDP-II (Sujala-III), Lalbagh, Bengaluru.
DIPR/RO-73/FLAGS/2017-18

राष्ट्रीय इस्पात निगम लिमिटेड
RASHTRIYA ISPAT NIGAM LIMITED
(A Government of India Enterprise)
VISAKHAPATNAM STEEL PLANT

MATERIALS MANAGEMENT::PURCHASE WING
Ph:+91 891 2518325 Fax:+91 891 2518753
email:mhbagat@vizagsteel.com / vvsomaraju@vizagsteel.com
Open Tender No.RFXNo.2100004240, Dt.08.04.2017
WORK: Supply of 222000 MT of SMS Dolomite
♦ Last date & time for receipt of tenders: 01.05.2017 by 10.30HRS(IST) ED(MM)

MATERIALS MANAGEMENT::PURCHASE WING
Ph:+91 891 2519508 Fax:+91 891 2518753
Global Tender No.ITT No.20009580/0031, Dt.10.04.2017
WORK: Supply of "Magnesite Bricks, Magnesite Mortar, Magnesite Powder (No.of Items : 15)
♦ Last date & time for receipt of tenders: 08.05.2017 by 10.30HRS(IST) ED(MM)

WORKS CONTRACTS DEPARTMENT
Ph.No.0891-2518763
Tender No.RFX No:2600000709, Dt.05.04.2017
Work: Mechanical Maintenance & Repair of BF-3 equipments (Furnace, PCL, Stoves, Planning, Cooling & Shift Maintenance) package-1, BF-3
♦ Receipt of Tenders: Upto 3.00PM on 09.05.2017
DGM(Works Contracts)/lc
For more details & corrigendums please visit regularly www.vizagsteel.com, <http://www.eprocure.gov.in> /epublish

GOVERNMENT OF UTTAR PRADESH PUBLIC WORKS DEPARTMENT

NOTICE INVITING RFP

No.-: 886 /357Yata-NH Circle/17 Dated:- 10/04/2017

Request for Proposal (RFP) for selection of Authority's Engineer for supervision of Rehabilitation and Up-gradation of Barhani – Kataya Chowk Near Shohratgarh Section (Km. 385+000 to Km. 420+000) of NH-730 to two lane with paved Shoulders under EPC mode in the State of Uttar Pradesh.

Ministry of Road Transport & Highways (MoRT&H) for the works entrusted to NH wing of the State PWD, Uttar Pradesh (the 'Employer') invites proposals from eligible consultants up to the dead line for submission of bids for engaging Authority's Engineer (AE) on the basis of International Competitive Bidding for the following contract package in the State of Uttar Pradesh.

SL No.	Consultancy Package	NH No.	State	Project Stretch	Project Length (Km) / Project Cost (Cr.)	Assignment period (months)
1	Rehabilitation and Up-gradation of Barhani –Kataya Chowk Near Shohratgarh Section (Km. 385+000 to Km. 420+000) of NH-730 to two lane with paved Shoulders under EPC mode in the State of Uttar Pradesh.	730	Uttar Pradesh	Km. 385+000 to Km. 420+000	35/ 158.31	66

The complete BID document can be viewed / downloaded from official portal of MoRT&H <http://www.morth.nic.in> or e-procurement portal of MoRT&H <https://eprocure.gov.in> from 13.04.2017 to 12.05.2017 up to 17:00 hrs. IST. Bid must be submitted online only at <https://eprocure.gov.in> on or before 15.05.2017 (up to 17:00 hours IST). Bids received online shall be opened on 23.05.2017 (at 12:00 hours IST).

Bid through any other mode shall not be entertained. However, Bid Security, document fee, Power of Attorney and joint bidding agreement shall be submitted physically by the Bidder on or before 16.05.2017 (up to 12:00 hours IST). Please note that the Ministry of Road Transport & Highways or Employer reserves the right to accept or reject all or any of the BIDs without assigning any reason whatsoever.

Superintending Engineer,
NH Circle, Uttar Pradesh Public Works Department,
Nirman Bhawan, 96-Mahatma Gandhi Marg, Lucknow – 226 001.
E-mail: senhpwdlko@gmail.com